

**PRESS RELEASE - FOR IMMEDIATE RELEASE**

## **ASPEN GROUP'S SUBSIDIARY, ASPEN GLOVE SDN. BHD. SECURES SALES OF USD\$100 MILLION**

- ***Aspen Glove Sdn. Bhd. enters into Sales and Distribution Agreement with a value of USD\$100 million***
- ***Distributor undertakes to purchase 1 billion pieces of medical grade examination gloves***
- ***Next phase of manufacturing facility to be expedited to expand production from the initial 6 lines to 24 lines***

**Singapore, 13 JANUARY 2021** – Aspen (Group) Holdings Limited (“**Aspen**” and together with its subsidiaries, the “**Group**”) today announced that its subsidiary, Aspen Glove Sdn. Bhd. (“**AGSB**”) has entered into a sales and distribution agreement (“**Agreement**”) with a distributor (“**Distributor**”) for the offtake of its entire 2021 production, estimated to be approximately 1 billion pieces of nitrile medical grade examination gloves and/or natural rubber medical grade examination gloves (“**Gloves**”) to be produced from 1 May 2021 to 31 December 2021.

With the Agreement, AGBS has secured USD\$100 million (“**Secured Sales**”) in sales value on the assumption of a provisional average selling price (ASP) of USD\$100 per one thousand pieces of Gloves. Pursuant to the Agreement, the Distributor has paid AGBS, an earnest cash deposit amounting to USD\$2 million, being 2% of the value of the Secured Sales.

The Agreement is initially for the year 2021 production and renewable thereafter subject to

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mutual agreement. Pursuant to the Agreement, the Gloves will be distributed on an original equipment manufacturing (OEM) basis to the European ("EU") and United States of America ("US") markets with the required licenses being in place for the sale and distribution.

Dato' M. Murly, the President and Group Chief Executive Officer said, "The sales and distribution arrangement will allow AGSB to penetrate the EU and US markets which are our target markets and capture the market demand for medical grade examination gloves. From here, we are also able to expand our customer base globally".

"The entry into this Agreement relieves us of the need to manage sales and to negotiate with various parties. We can now focus our efforts on accelerating our expansion plans under Phase 1b to include an additional 6 lines, which production is now expected to commence progressively from Q3 2021 onwards and to also bring forward Phase 2 for another 12 lines, to commence progressively from Q2 2022 onwards. With this sales of USD\$100 million and acceleration of the additional 18 lines in 2021 and 2022, AGSB is expected to contribute significantly to the growth in revenue and profit of the Group for the financial year ending 31 December 2021," Dato' M. Murly added.

The Group also announced that as at the date of this announcement, AGSB has completed the superstructure for the production building of the manufacturing facility and the glove dipping line machineries are being constructed on site. Construction of the facility is expected to be completed as scheduled i.e. by 31 March 2021 and production trial is expected to commence from 1 April 2021 onwards. Full operations are anticipated by 1 May 2021 and first shipment by May 2021.

The Group anticipates for work to go on as scheduled despite the 14-Day Movement Control Order imposed by the Government of Malaysia commencing 13 January 2021 ("MCO 2") and the state of emergency declared by the Yang di-Pertuan Agong on 12 January 2021 as construction of the glove manufacturing facilities are allowed to continue and the Group has,

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prior to MCO 2, put in place contingency plans on construction and machinery supply management in order to better manage and expedite the construction of its the glove manufacturing facilities and commencement of the productions. The glove manufacturing industry is also deemed as part of the essential services which are allowed to operate during MCO 2.

### **Perspective of manufacturing facility**



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## **About Aspen (Group) Holdings Limited**

### Property Development Sector

Listed on the SGX-Catalist in 2017, Aspen (Group) Holdings Limited is a Malaysia-based property group developing residential and mixed development properties at strategic locations with good infrastructure and amenities at affordable price points. The Group's flagship project, Aspen Vision City, a 245-acres freehold mixed development project well-located in Bandar Cassia, Batu Kawan - Penang's third satellite city, is a joint-partnership with IKEA Southeast Asia. With a gross development value of over RM13 billion, of which the Group has launched over RM3 billion of properties; Aspen Vision City features the first IKEA Store in the Northern Region of Malaysia and a state-of-the-art regional integrated shopping centre. In addition, the Group also has several property developments in Penang Island and Central Region of Malaysia, which captured a total gross development value of over RM3 billion. Combining its vision and powered by a dynamic team, Aspen Group is poised to make a significant impact in the marketplace and scale greater heights in the years to come. For more information about the Group and its projects, please visit <http://aspen.sg>.

### Food and Beverage Sector – Kanada-Ya

Kanada-Ya SG Pte Ltd secured the master franchise rights from Kanada-Ya UK Ltd, the developer of a system for the operation of specialised authentic Japanese ramen dining outlets under the 'KANADA-YA' brand. Kanada-Ya SG Pte Ltd has the exclusive territorial rights to establish and operate KANADA-YA outlets as well as develop the franchise of KANADA-YA in Malaysia, Thailand and Singapore. Established in 2009 in the small town of Yukuhashi, Fukuoka, Japan, KANADA-YA has since expanded to 14 outlets worldwide- 2 in Japan, 3 in London, 6 in Hong Kong, 1 in Barcelona, and 4 in Singapore. KANADA-YA has been voted the number one ramen in London by The Telegraph and has garnered numerous other accolades under their belt.

### Healthcare Sector – Aspen Glove

Aspen Glove Sdn Bhd is a newly founded manufacturer and distributor of high-quality medical grade latex and nitrile gloves, jointly established by two prominent corporate entities, Aspen

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Vision All Sdn Bhd and CMY Capital Sdn Bhd. The inception of Aspen Glove is a strategic and timely venture as the global demand for latex and nitrile medical examination gloves continues to surge in healthcare, industrial, F&B, hospitality and travel sectors.

Aspen Glove Sdn Bhd envisions to penetrate the market and gain a reasonable share with strategic planning around pricing, competitors, marketing strategies and distinctive positioning and expand in successive phases to also include own brand manufacturing (OBM) and own distribution network globally. The first phase of the manufacturing facilities is expected to be operational by March 2021 and production to commence gradually from May 2021 onwards with initial capacity of between 1.6 to 1.8 billion gloves annual production capacity leading to the ramping up of its production capacity to 28.1 billion gloves per annum within the next three to five years. For more information on Aspen Glove, please visit <http://aspen.sg>.

*This announcement has been reviewed by the Company's sponsor, PrimePartners Corporate Finance Pte. Ltd. (the "Sponsor"). It has not been examined or approved by the Singapore Exchange Securities Trading Limited (the "Exchange") and the Exchange assumes no responsibility for the contents of this document, including the correctness of any of the statements or opinions made or reports contained in this document.*

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